



## Commercial Finance Broker/BDM

### About Stamford

Are you driven by a passion for commercial property or finance? Stamford Capital, a leading commercial mortgage brokerage, specialises in connecting property investors and developers with a wide range of financing solutions.

With unmatched access to the entire finance market—including banks, non-bank, and private lenders—we are best placed in market to assist borrowers in navigating their commercial finance options.

Stamford arranges over \$2.5 billion in commercial property loans annually, with offices in Sydney, Melbourne, Brisbane, Adelaide and Perth.

As part of our continued growth, we are expanding into the Newcastle/Hunter region and seeking an ambitious broker to join us on our journey.

We're looking for a commercial finance specialist with experience in originating property finance and committed to delivering outstanding results for clients and partners.

### You will be responsible for:

- Building and nurturing relationships with industry partners who refer clients for commercial finance.
- Engaging directly with clients understand their specific finance needs and providing tailored solutions using our expert in-house team.
- Collaborating with our experienced analysts to originate debt solutions, ensuring a smooth experience for clients and partners.

### About the candidate

- Proven experience originating commercial property finance.
- Excellent communication and interpersonal skills, with a strong client service focus.
- Ability to thrive in a fast-paced, detail-oriented environment.

If you are interested in applying for this role, please send your CV to [aaron.johnson@stamfordcapital.com.au](mailto:aaron.johnson@stamfordcapital.com.au).